



SOULPRENEUR SUCCESS CODE

More Sessions, Less Selling! Module 4 Worksheet:

Use this worksheet with the first **More Sessions, Less Selling!** video training provided.

1)

Program feature: _____

Benefit of that feature for the client:

Program feature: _____

Benefit of that feature for the client:

Program feature: _____

Benefit of that feature for the client:

Program feature: _____

Benefit of that feature for the client:

Program feature: _____

Benefit of that feature for the client:

2)

The structure I'm thinking of for my program or bundle at this time is:

Client Sessions:

_____ # of energy healing or coaching sessions, which will happen over _____

(example, weekly over 5 weeks, daily, every other week for 3 months)

_____ # of other sessions (if offering more than one kind of session), which will happen over _____

(example, weekly over 5 weeks, daily, every other week for 3 months)

My other program components:

Program feature: _____
which will be delivered / conducted / done with them in this way and time: _____

Program feature: _____
which will be delivered / conducted / done with them in this way and time: _____

Program feature: _____
which will be delivered / conducted / done with them in this way and time: _____

Program feature: _____
which will be delivered / conducted / done with them in this way and time: _____

Program feature: _____
which will be delivered / conducted / done with them in this way and time: _____

3)

First outline of your program (woo hoo!):

My program (or bundle) is for _____ (people you want to work with) who _____ (define the issue they struggle with and/or the result(s) they want)

My program includes:

Program component: _____, which (give benefit and specifics about how / when it will be delivered or done)

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Awesome job!!!

